



## EBPP Feasibility Study

for processing and service provider

### Market chances

27 billion bills and invoices, most of them paper-based, are sent out every year in Europe. Within just a few years, the total business volume for EBPP solution and service suppliers will amount to 1 billion euros.

### Subject

Business leaders and business development managers can use EBPP to estimate their business potential. A high-level business case is created. The next project steps are defined and the project proposal is prepared, ready for a decision.

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### Contents

A kick-off workshop provides participants with a general overview:

- Market, suppliers
- Success models and factors
- Most commonly found market models, solutions and services
- Legal requirements

Strategic options for the service providers are subsequently qualified and quantified. A high-level business case is created for the preferred option.

The results are documented in a 20- to 30-page concept, which also contains a master plan for the next steps in the project.

The results and a proposal for the follow-up steps are presented to the decision-makers.

### Participants

Manager und business development responsables.

### Duration and length of engagement

4-8 weeks should be set aside for this project. As a rule, the length of Billentis' engagement is 8-12 days.

### Cost

Fixed price EUR 16,800  
(max. 12 days)

Does not include travel costs and VAT.

### Benefits

- Target-oriented, structured and global approach
- Expert know-how derived from the field
- Use of internationally proven models and methods